

Channel Partner Program

DEDICATED SALES SUPPORT 1K LOCAL PROSPECTS MARKET DEVELOPMENT FUNDS DISCOUNTED PRICING WHITE GLOVE ONBOARDING PRIORITY CALL QUEUING FREE MIGRATIONS



By partnering with Intermedia, you automatically attain Registered partner status. Our goal, and responsibility, is to help you build a profitable, differentiated cloud businesses and achieve Platinum partner status as quickly as possible!



REGISTERED PARTNER BENEFITS:

Sales

- Designated Telesales rep
- Ownership of customer accounts
- Free or discounted Intermedia services for use at your company
- Free migrations with Cloud Concierge[™] onboarding



- Brandable marketing assets
 - Customizable emails and social posts
 - Full resolution graphics
 - Email marketing best practices



- 24/7 JD Power certified technical support
- Sales Engineer support
- Partner Concierge Desk for Voice sales support
- Educational material and selfpaced training

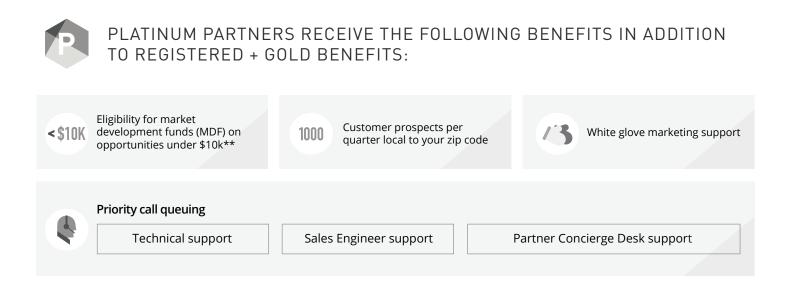


GOLD PARTNERS RECEIVE THE FOLLOWING BENEFITS IN ADDITION TO REGISTERED BENEFITS:



"I was thrilled to receive a local field sales representatives that visits me on-site for account representation. Intermedia makes me feel valued as a partner, and I appreciate that I have grown my business to a size where they want to lean in and further invest in our relationship. Actions speak the loudest, and I view this milestone as Intermedia's commitment to going deeper with my business."

- Intermedia Gold partner



"The Platinum priority technical, sales, and Concierge Desk support, coupled with Intermedia's investment to continuously help me fill my pipeline, helps ensure the reach of my business continues to expand in this competitive landscape."

- Intermedia Platinum partner

* Field Sales representatives are determined and assigned based on partner's geographical location

** Proposed business plan and outcome to be provided by partner, then reviewed and agreed upon by Intermedia before funds are allocated

Partner with Intermedia and start receiving these benefits.

Contact Intermedia's partner team at 888.299.2522 or resellers@intermedia.net. Or learn more at intermedia.net/resellers.