



What is the Cloud Solution Provider Program?

The Microsoft Cloud Solution Provider (CSP) program allows partners like you to sell Microsoft Cloud Services along with your own offerings. Partners own the complete customer lifecycle through direct billing, provisioning, management, and support. In addition, the CSP program enables partners to:

- Create a customer offer, set the price, and own the billing terms.
- Integrate service offerings with the Microsoft cloud services.
- Stay at the center of the Microsoft cloud customer lifecycle.

CLOUDSolv Total Care Support with SYNEX

With CLOUDSolv Total Care Support, your end customers get 24/7 access to Tier 1, 2, and 3 support based in the United States. Customers can submit tickets via phone, email, or a web-based portal, and if needed, the SYNEX team can escalate an issue to Microsoft for advanced support. Service Level Agreement will depend on severity level. Please refer to CSP Terms and Conditions for details.



The SYNEX Difference

As the #1 Microsoft distributor in the channel for growth in 2017, we support our partners with the lowest CSP pricing, simplified monthly invoices, and team dedicated to helping you drive more business. Our partners enjoy automated ordering and instant provisioning with the SYNEX-exclusive CLOUDSolv portal. Tier 1 partners can also take advantage of our exclusive Capture the Cloud Program and marketing development funds.

TOP
MICROSOFT DISTRIBUTOR IN
THE CHANNEL FOR GROWTH

FLEXIBLE
SUPPORT OPTIONS

BEST-IN-CLASS
AUTOMATION INTEGRATION

SOLUTION-BUILDING
CAPABILITIES
WITH ISV PORTFOLIO

ENGAGE NOW

Ready to get started?
Contact your SYNEX sales
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or more information.



